DATASHEET Highspot Integration

RFPIO

Seamlessly share your customer-ready content between Highspot and RFPIO

Enhance your RFPIO native documentation and empower revenue employees to easily import and export content between platforms.

Leverage your most up-to-date sales enablement material to build winning proposals

Attach your collateral, spreadsheets, diagrams, and other materials to proposal questions without leaving RFPIO for more compliant and comprehensive responses.

Send final proposals straight to Highspot

Export a finalized response package, including all attachments, directly into Highspot. Select the specific file location to maintain a clear record of final proposals for your team's future reference.

Increase productivity and engagement quality

Streamline the user experience for every revenue employee to give them easy, real-time access to the most relevant content without toggling between multiple applications.

See the integration in action by scheduling a customized live demo.



Features:

- Streamline your workflow with two-way integration between Highspot and RFPIO
- Import files from Highspot into
 - Project Q&A pairs
 - Project Documents
 - Answer Library Q&A pairs
 - Document Library
 - Sections
- Export finalized response package into Highspot

