Small-Business Grid® Report for RFP | Spring 2024

RFP Software

Contenders									Leaders

Market Presence

| Niche | | | | | | | | | High Performers |

Satisfaction

G2 Grid® Scoring

(RFP Software continues on next page)

RFP Software (continued)

RFP Software Definition

Request for proposal (RFP) software, sometimes referred to as request for quotation (RFQ) software, helps companies create and manage RFP documents, as well as the processes used for vendors to respond to proposals or questionnaires outlining their products or services, pricing, and other relevant information. Companies use RFP software to streamline the creation of RFP documents, track submissions, and analyze the efficiency of their RFP activities. This type of software is used by buyers or procurement professionals to invite bidders to participate in RFPs and compare them to determine the best proposal. In addition, vendors, as well as sales and marketing teams, use this type of strategic response management software to submit RFP responses, track the results of their submissions, collaborate with other stakeholders, and maintain a content library.

RFP software usually includes features for proposal management and integrates with other products such as purchasing software, strategic sourcing software, and proposal software.

To qualify for inclusion in the Request for Proposal (RFP) category, a product must:

▶ Provide standard templates to create RFP documents

▶ Generate quotes and proposals based on RFP documents

▶ Provide a repository of documents and templates which can be used to quickly generate request for proposals

▶ Integrate with solutions like CRM and CPQ to pull product and customer data

▶ Offer functionality to quickly and efficiently create, share, and send request for proposals, allow edits and feedback during the proposal process, and track changes made

▶ Include analytics to evaluate the efficiency of the proposal process

▶ Compare RFP responses based on custom selection criteria

▶ Maintain a history and audit trail of submissions, responses, and supplier details, which can be used to create new RFP documents

Small-Business RFP Grid® Scoring Description

Products shown on the Small-Business Grid® for RFP have received a minimum of 10 reviews/ratings in data gathered by March 05, 2024. Products are ranked by customer satisfaction (based on user reviews) and market presence (based on market share, seller size, and social impact) and placed into four categories on the Grid®:

▶ Products in the Leader quadrant are rated highly by G2 users and have substantial Market Presence scores. Leaders include: Responsive, formerly RFPIO, Loopio, Qvidian, and Avnio Response Cloud

▶ High Performing products have high customer Satisfaction scores and low Market Presence compared to the rest of the category.

Contender products have relatively low customer Satisfaction scores and high Market Presence compared to the rest of the category.
▶ While they may have positive reviews, they do not have enough reviews to validate those ratings. Contenders include: RFP360, a Responsive company

▶ Niche products have relatively low Satisfaction scores and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. Niche products include: QorusDocs, Precoro, and RocketDocs

Grid® Scores for Small-Business RFP Software

The table below shows the Satisfaction and Market Presence scores that determine product placement on the Small-Business Grid®. To learn more about each of the products, please see the profile section.

Leaders

	# of Reviews	Satisfaction	Market Presence	G2 Score
Responsive, formerly RFPIO	68	88	81	84
Loopio	47	80	74	77
Qvidian	10	55	92	74
Avnio Response Cloud	27	66	75	71

Contenders

	# of Reviews	Satisfaction	Market Presence	G2 Score
RFP360, a Responsive company	50	50	57	53

Niche

	# of Reviews	Satisfaction	Market Presence	G2 Score
QorusDocs	16	13	32	22
Precoro	16	36	7	21
RocketDocs	16	14	24	19

* Products are ordered by G2 Score. Satisfaction score is used as a tiebreaker if two products have the same G2 Score.

Grid® Methodology

Grid® Rating Methodology

The Grid® represents the democratic voice of real software users, rather than the subjective opinion of one analyst. G2 rates products from the RFP category algorithmically based on data sourced from product reviews shared by G2 users and data aggregated from online sources and social networks.

Technology buyers can use the Grid® to help them quickly select the best products for their businesses and to find peers with similar experiences. For sellers, media, investors, and analysts, the Grid® provides benchmarks for product comparison and market trend analysis.

Segmented Grid® Scoring Methodology

When viewing a Grid® by segment size, the same Grid® scoring methodology applies. However, the review data used is only from reviewers who are employed by a company within a particular company segment.

G2 uses the following definitions for company segments:

▶ Small-Business Review: A review from someone who works at a company with 50 or fewer employees

▶ Mid-Market Review: A review from someone who works at a company with 51–1,000 employees

▶ Enterprise Review: A review from someone who works at a company with 1,001+ employees

Grid® Scoring Methodology

G2 rates products and sellers based on reviews gathered from our user community, as well as data aggregated from online sources and social networks. We apply a unique algorithm (v3.0) to this data to calculate the Satisfaction and Market Presence scores in real time. The Small-Business Grid® Report for RFP | Spring 2024 is based on scores calculated using the G2 algorithm v3.0 from reviews collected through March 05, 2024. To view the RFP Grid® with the most recent data, please visit the RFP page. For more details on Grid® Scoring, please view the G2 Scoring Methodology here.

Grid® Categorization Methodology

Making G2 research relevant and easy for people to use as they evaluate and select business software products is one of our most important goals. In support of that goal, organizing products and software companies in a well-defined structure that makes capturing, evaluating, and displaying reviews and other research in an orderly manner is a critical part of the research process.

To manage the process of categorizing the software products and the related reviews in the G2 community, G2 follows a publicly available categorization methodology. All products appearing on the Grid® have passed through G2's categorization methodology and meet G2's category standards.

Many terms that appear regularly across G2 and are used to aid in product categorization warrant a definition to facilitate buyer understanding. These terms may be included within reviews from the G2 community or in executive summaries for products included on the Grid®. A list of standard definitions is available to G2 users to eliminate confusion and ease the buying process.

(Grid® Methodology continues on next page)

** Net Promoter, Net Promoter System, Net Promoter Score, NPS and the NPS-related emoticons are registered trademarks of Bain & Company, Inc., Fred Reichheld and Satmetrix Systems, Inc.

Grid® Methodology (continued)

Rating Changes and Dynamics

The ratings in this report are based on a snapshot of the user reviews and social data collected by G2 up through March 05, 2024. The ratings may change as the products are further developed, the sellers grow, and as additional opinions are shared by users. G2 updates the ratings on its website in real time as additional data is received, and this report will be updated as significant data is received. By improving their products and support and/or by having more satisfied customer voices heard, Contenders may become Leaders and Niche sellers may become High Performers.

Trust

Keeping our ratings unbiased is our top priority. We require the use of a LinkedIn account or verified business email address to validate a G2 user's identity and employer. We also validate users by partnering with sellers and organizations to securely authenticate users through select platforms. We do not allow users to review their current or former employers' products, or those of their employers' competitors. Additionally, all reviews are manually checked by our team after our algorithm filters out reviews that don't meet our submission requirements. All reviews must pass our moderation process before they are published.

Our G2 staff does not add any subjective input to the ratings, which are determined algorithmically based on data aggregated from publicly available online sources and social networks. Sellers cannot influence their ratings by spending time or money with us. Only the opinion of real users and data from public sources factor into the ratings.

G2 may occasionally offer incentives for honest reviews to help us gather a full and accurate data set. These incentives are offered as thank-yous for approved reviews. Incentives are never conditioned upon the substance of the review, positive or negative. Each such incentivized review is disclosed with an "Incentivized Review" banner.

Grid® Inclusion Criteria

All products in a G2 category that have at least 10 reviews from real users of the product are included on the Grid®. Inviting other users, such as colleagues and peers, to join G2 and share authentic product reviews will accelerate this process.

If a product is not yet listed on G2 and it fits the market definition above, then users are encouraged to suggest its addition to our RFP category.

Product Profiles

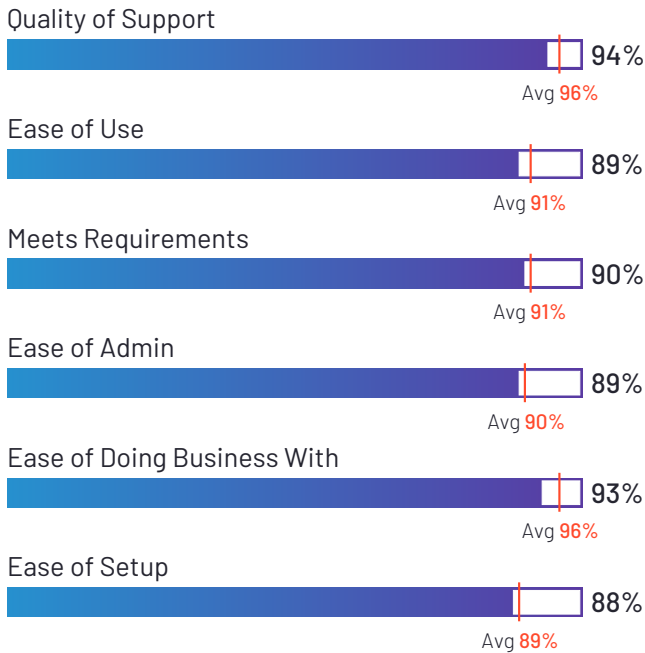Product profiles and detailed charts are included for products with 10 or more reviews.

Responsive, formerly RFPIO

4.6 ★★★★½ (688)

Leader
Small Business
SPRING 2024

Responsive, formerly RFPIO has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Responsive, formerly RFPIO received the highest Satisfaction score among products in RFP. 97% of users rated it 4 or 5 stars, 93% of users believe it is headed in the right direction, and users said they would be likely to recommend Responsive, formerly RFPIO at a rate of 91%. Responsive, formerly RFPIO is also in the Vendor Security and Privacy Assessment, Salesforce AppExchange Apps, Proposal, and Document Generation categories.

Satisfaction Ratings

Quality of Support
94%
Avg **96%**

Ease of Use
89%
Avg **91%**

Meets Requirements
90%
Avg **91%**

Ease of Admin
89%
Avg **90%**

Ease of Doing Business With
93%
Avg **96%**

Ease of Setup
88%
Avg **89%**

Top Industries Represented

Industry	
Computer Software	17
Information Technology and Services	13
Financial Services	8
Hospital & Health Care	4
Investment Management	4

Highest-Rated Features

Review
91%
Avg **92%**

Knowledge Base
90%
Avg **93%**

Collaboration
90%
Avg **91%**

Lowest-Rated Features

Versioning
79%
Avg **87%**

Automation
80%
Avg **91%**

Import
80%
Avg **88%**
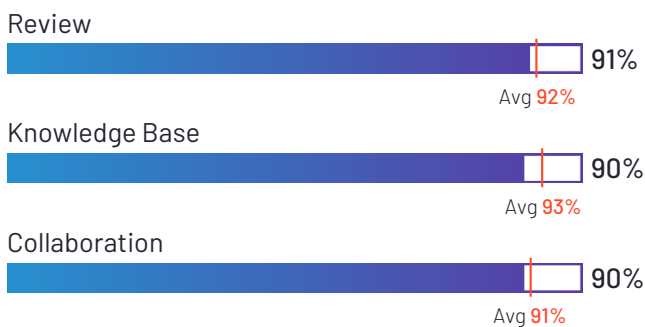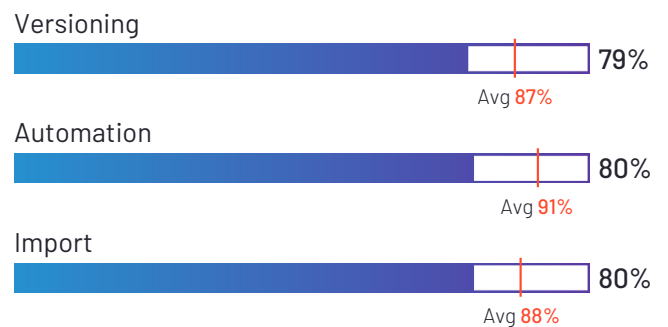
Ownership
Responsive

HQ Location
Beaverton, Oregon

Year Founded
2016

Employees (Listed On Linkedin)
538

Company Website
responsive.io

Loopio

4.7 ★★★★☆ (504)

Leader
Small Business
SPRING 2024

Loopio has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 98% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Loopio at a rate of 94%. Loopio is also in the Vendor Security and Privacy Assessment and Proposal categories.
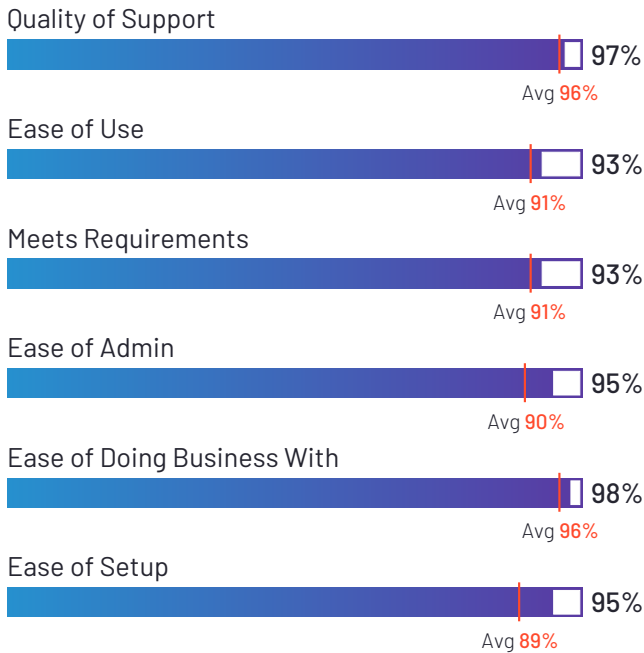
Satisfaction Ratings

Quality of Support
97%
Avg 96%

Ease of Use
93%
Avg 91%

Meets Requirements
93%
Avg 91%

Ease of Admin
95%
Avg 90%

Ease of Doing Business With
98%
Avg 96%

Ease of Setup
95%
Avg 89%

Top Industries Represented

● Computer Software	13
● Investment Management	5
● Financial Services	4
● Computer & Network Security	3
● Health, Wellness and Fitness	2

Highest-Rated Features

Questions Library
96%
Avg 93%

Content Library
95%
Avg 93%

Access
95%
Avg 91%

Lowest-Rated Features

Import
86%
Avg 88%

Templates
87%
Avg 88%

Automation
88%
Avg 91%
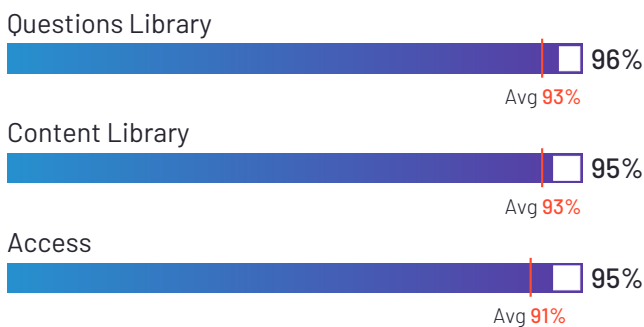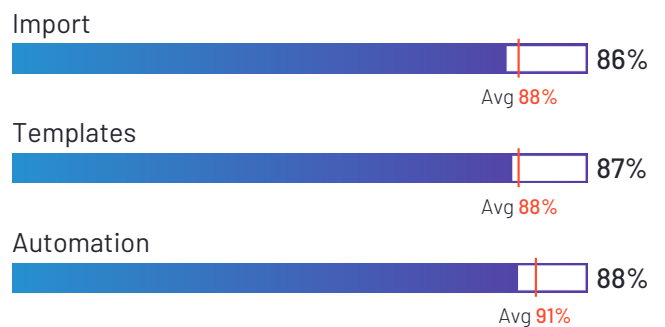
Ownership
Loopio Inc.

HQ Location
Toronto

Year Founded
2014

Employees (Listed On Linkedin)
275

Company Website
www.loopio.com

Qvidian

4.3 ★★★★⯨ (111)

Leader
Small Business
SPRING 2024

Qvidian has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. Qvidian has the largest Market Presence among products in RFP. 90% of users rated it 4 or 5 stars, 89% of users believe it is headed in the right direction, and users said they would be likely to recommend Qvidian at a rate of 87%. Qvidian is also in the Proposal category.

Satisfaction Ratings

Quality of Support
93%
Avg 96%

Ease of Use
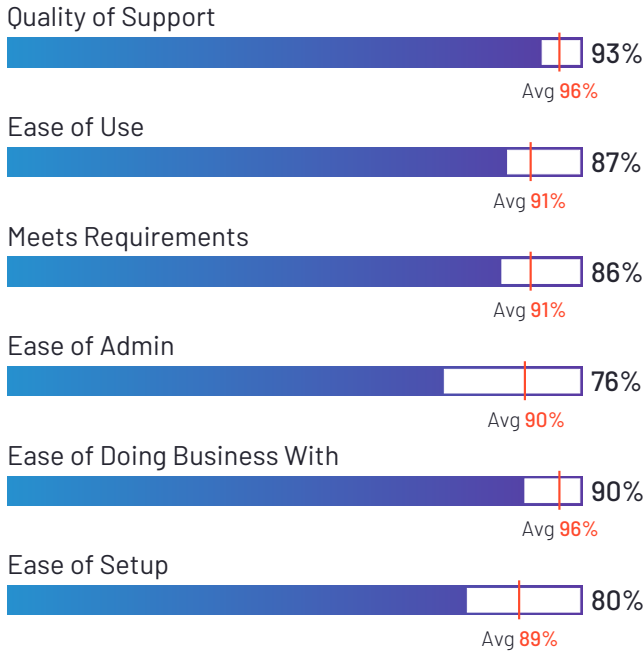87%
Avg 91%

Meets Requirements
86%
Avg 91%

Ease of Admin
76%
Avg 90%

Ease of Doing Business With
90%
Avg 96%

Ease of Setup
80%
Avg 89%

Top Industries Represented

● Financial Services	4
● Aviation & Aerospace	1
● Computer Software	1
● Industrial Automation	1
● Information Technology and Services	1

Highest-Rated Features

Import
93%
Avg 88%

Export
93%
Avg 89%

Automation
93%
Avg 91%

Lowest-Rated Features

Collaboration
86%
Avg 91%

Access
86%
Avg 91%

Tracking
88%
Avg 89%
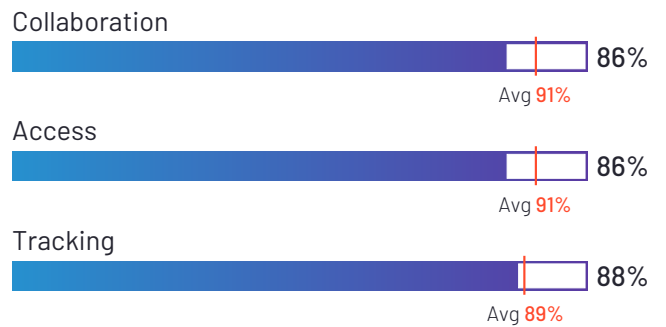
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
Upland Software	Austin, TX	2010	1,032	uplandsoftware.com

Avnio Response Cloud

4.9 ★★★★★ (77)

Leader
Small Business
SPRING 2024

Avnio Response Cloud has been named a Leader based on receiving a high customer Satisfaction score and having a large Market Presence. 100% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend Avnio Response Cloud at a rate of 97%. Avnio Response Cloud is also in the Vendor Security and Privacy Assessment, Salesforce AppExchange Apps, and Proposal categories.
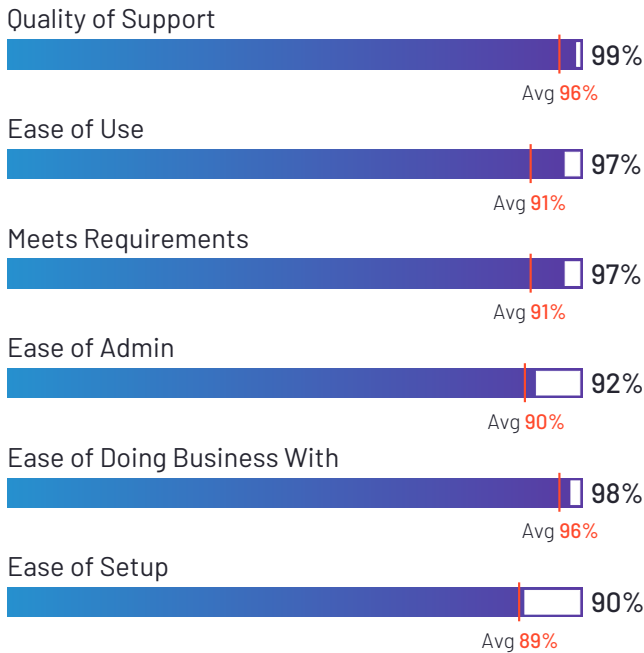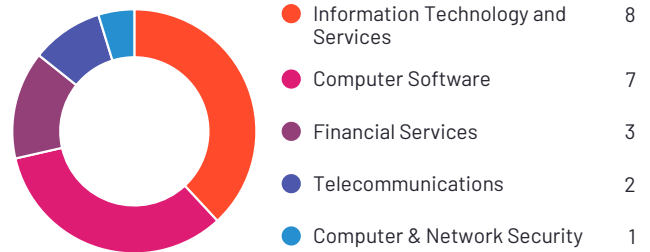
Satisfaction Ratings

Quality of Support
99%
Avg **96%**

Ease of Use
97%
Avg **91%**

Meets Requirements
97%
Avg **91%**

Ease of Admin
92%
Avg **90%**

Ease of Doing Business With
98%
Avg **96%**

Ease of Setup
90%
Avg **89%**

Top Industries Represented

● Information Technology and Services	8
● Computer Software	7
● Financial Services	3
● Telecommunications	2
● Computer & Network Security	1

Highest-Rated Features

Reporting
100%
Avg **91%**

Export
100%
Avg **89%**

Automation
100%
Avg **91%**

Lowest-Rated Features

Import
93%
Avg **88%**

Versioning
94%
Avg **87%**

RFX
96%
Avg **88%**
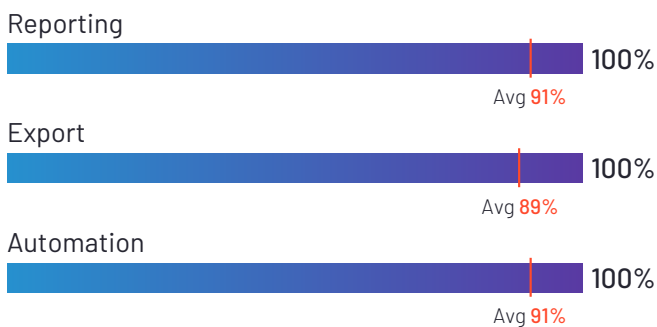
Ownership
Loopio Inc.

HQ Location
Toronto

Year Founded
2014

Employees (Listed On Linkedin)
275

Company Website
www.loopio.com

RFP360, a Responsive company

4.4 ★★★★⯪ (285)

RFP360, a Responsive company has been named a Contender product based on having a relatively low customer Satisfaction score and large Market Presence compared t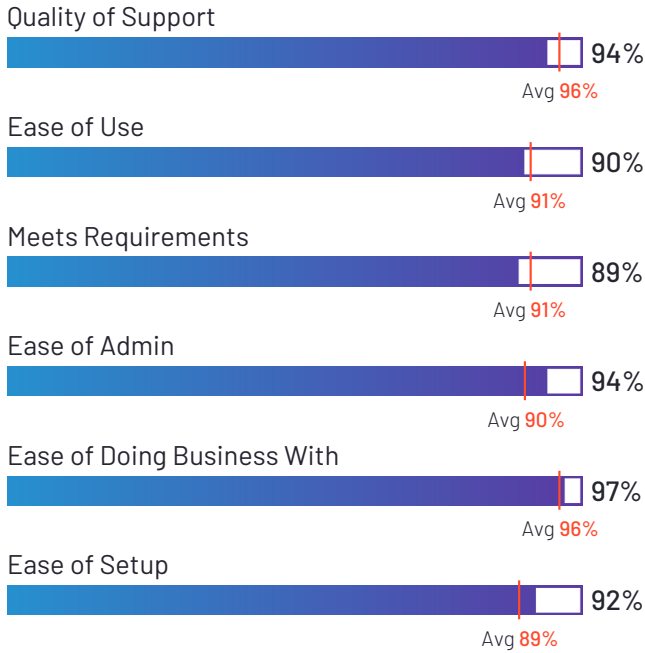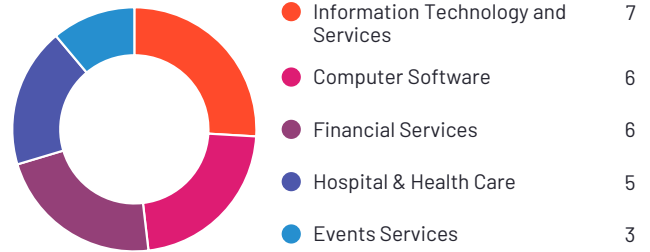o the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 98% of users rated it 4 or 5 stars, 82% of users believe it is headed in the right direction, and users said they would be likely to recommend RFP360, a Responsive company at a rate of 89%. RFP360, a Responsive company is also in the Strategic Sourcing, Proposal, and Vendor Security and Privacy Assessment categories.

Satisfaction Ratings

Quality of Support
94%
Avg **96%**

Ease of Use
90%
Avg **91%**

Meets Requirements
89%
Avg **91%**

Ease of Admin
94%
Avg **90%**

Ease of Doing Business With
97%
Avg **96%**

Ease of Setup
92%
Avg **89%**

Top Industries Represented

● Information Technology and Services	7
● Computer Software	6
● Financial Services	6
● Hospital & Health Care	5
● Events Services	3

Highest-Rated Features

Knowledge Base
92%
Avg **93%**

Questions Library
92%
Avg **93%**

Content Library
91%
Avg **93%**

Lowest-Rated Features

RFX
79%
Avg **88%**

Templates
80%
Avg **88%**

Analysis
85%
Avg **89%**
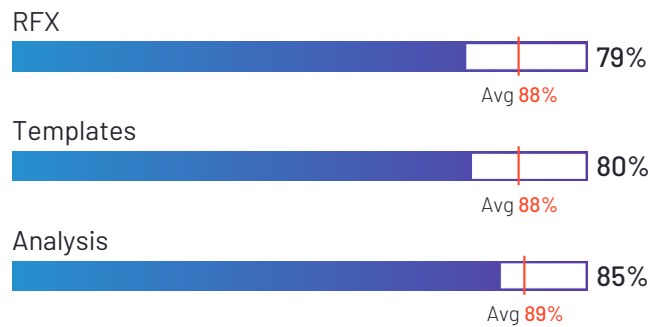
Ownership	HQ Location	Year Founded	Employees (Listed On Linkedin)	Company Website
Responsive	Beaverton, Oregon	2016	538	responsive.io

QorusDocs

4.4 ⭐⭐⭐⭐⭐ (156)

QorusDocs has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 100% of users believe it is headed in the right direction, and users said they would be likely to recommend QorusDocs at a rate of 85%. QorusDocs is also in the Sales Enablement, Proposal, and Document Generation categories.

Satisfaction Ratings

Quality of Support
98%
Avg **96%**

Ease of Use
92%
Avg **91%**

Meets Requirements
89%
Avg **91%**

Ease of Admin
89%
Avg **90%**

Ease of Doing Business With
N/A
Avg **96%**

Ease of Setup
83%
Avg **89%**

*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented

Industry	
● Computer Software	3
● Information Technology and Services	3
● Civil Engineering	1
● Consulting	1
● Financial Services	1

Ownership
QorusDocs

HQ Location
Seattle, WA

Year Founded
2012

Employees (Listed On Linkedin)
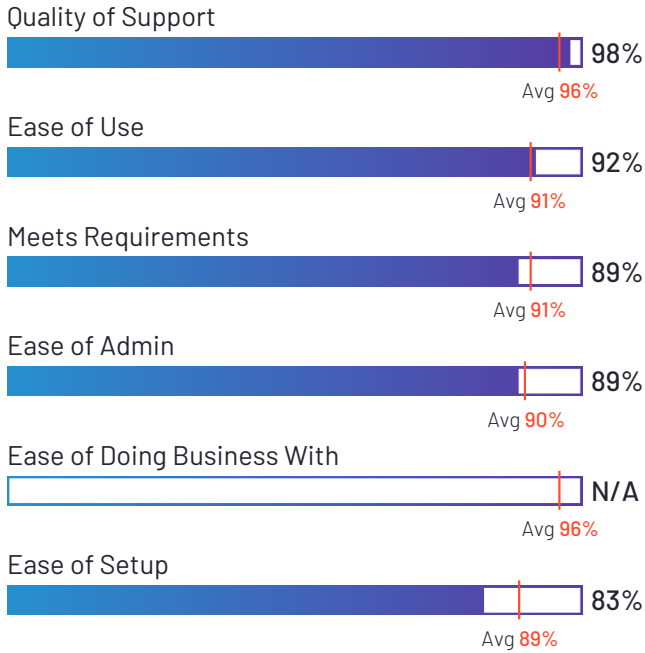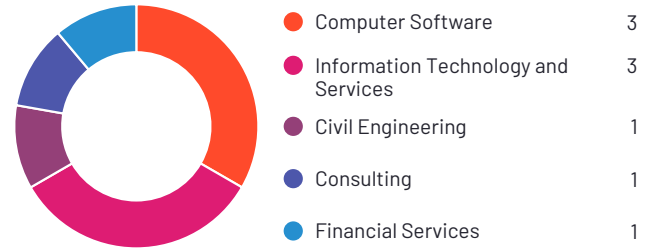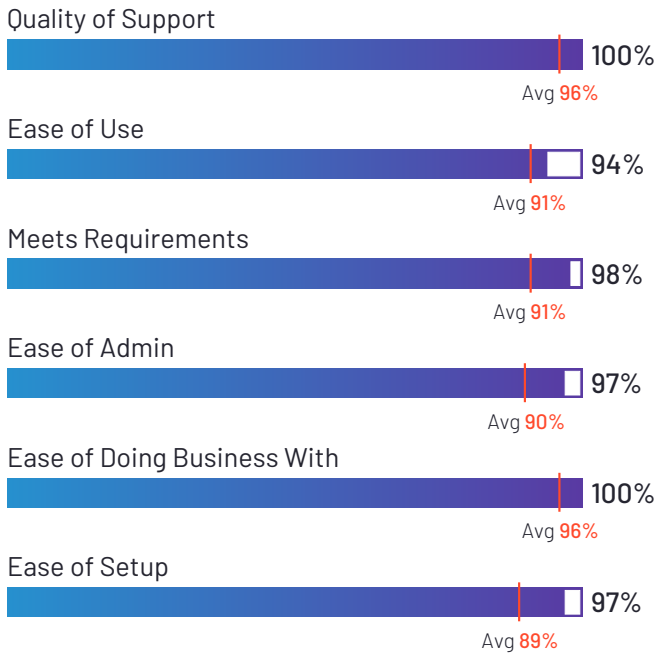60

Company Website
qorusdocs.com

Precoro

4.7 ★★★★⯪ (135)

Precoro has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 100% of users rated it 4 or 5 stars, 92% of users believe it is headed in the right direction, and users said they would be likely to recommend Precoro at a rate of 97%. Precoro is also in the Accounts Payable (AP) and Spend Analysis, Procure to Pay, Spend Management, Strategic Sourcing, Vendor Management, Purchasing, and Expense Management categories.

Satisfaction Ratings

Quality of Support
100%
Avg **96%**

Ease of Use
94%
Avg **91%**

Meets Requirements
98%
Avg **91%**

Ease of Admin
97%
Avg **90%**

Ease of Doing Business With
100%
Avg **96%**

Ease of Setup
97%
Avg **89%**

Top Industries Represented

● Computer Software	7
● Information Technology and Services	2
● Marketing and Advertising	2
● Architecture & Planning	1
● Construction	1

Ownership
Precoro

HQ Location
Brooklyn, New York

Year Founded
2014

Employees (Listed On Linkedin)
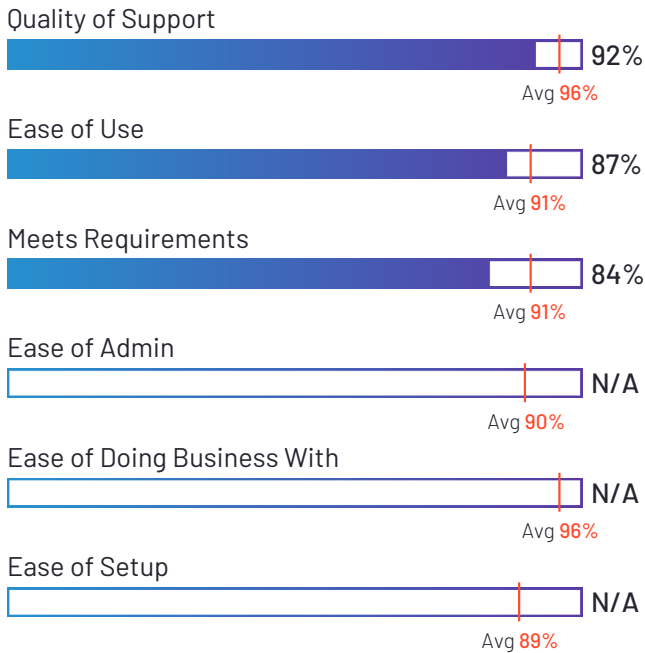80

Company Website
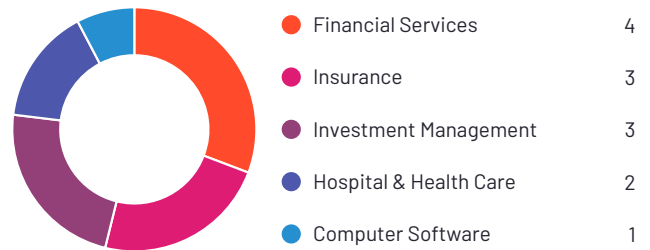precoro.com

G2

RocketDocs

4.2 ★★★★☆ **(94)**

RocketDocs has been named a Niche product based on having a relatively low Satisfaction score and low Market Presence compared to the rest of the category. While they may have positive reviews, they do not have enough reviews to validate those ratings. 88% of users rated it 4 or 5 stars, 73% of users believe it is headed in the right direction, and users said they would be likely to recommend RocketDocs at a rate of 85%. RocketDocs is also in the Proposal and Document Generation categories.

Satisfaction Ratings

Quality of Support
92%
Avg **96%**

Ease of Use
87%
Avg **91%**

Meets Requirements
84%
Avg **91%**

Ease of Admin
N/A
Avg **90%**

Ease of Doing Business With
N/A
Avg **96%**

Ease of Setup
N/A
Avg **89%**

*N/A is displayed when fewer than five responses were received for the question.

Top Industries Represented

● Financial Services	4
● Insurance	3
● Investment Management	3
● Hospital & Health Care	2
● Computer Software	1

Highest-Rated Features

Questions Library
95%
Avg **93%**

Automation
94%
Avg **91%**

Access
94%
Avg **91%**

Lowest-Rated Features

Export
80%
Avg **89%**

Versioning
86%
Avg **87%**

Project Management
86%
Avg **90%**
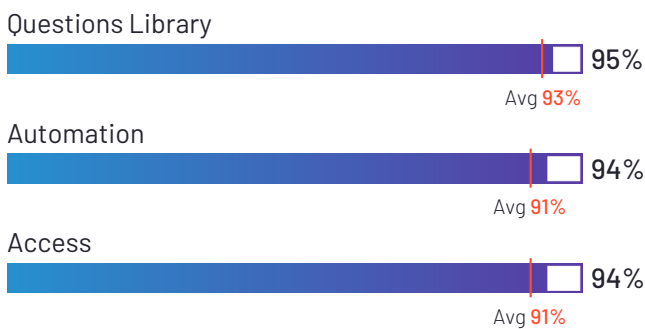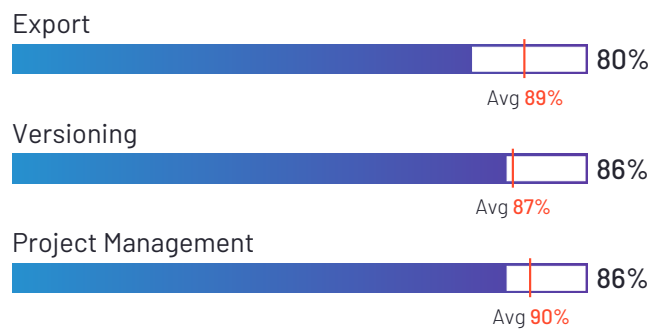
Ownership
RocketDocs

HQ Location
Dallas, TX

Year Founded
1994

Employees (Listed On Linkedin)
22

Company Website
rocketdocs.com

Satisfaction Ratings for RFP

G2 reviewers rated software sellers ability to satisfy their needs as shown in the table below.

	Satisfaction		Satisfaction by Category						Net Promoter Score (NPS)
	Likelihood to Recommend	Product Going in Right Direction?	Meets Requirements	Ease of Admin	Ease of Doing Business With	Quality of Support	Ease of Setup	Ease of Use	Net Promoter Score (NPS) (Range from -100 to +100)
Responsive, formerly RFPIO	91%	93%	90%	89%	93%	94%	88%	89%	69
Loopio	94%	100%	93%	95%	98%	97%	95%	93%	76
Qvidian	87%	89%	86%	76%	90%	93%	80%	87%	50
Avnio Response Cloud	97%	100%	97%	92%	98%	99%	90%	97%	96
RFP360, a Responsive company	89%	82%	89%	94%	97%	94%	92%	90%	62
QorusDocs	85%	100%	89%	89%	N/A	98%	83%	92%	50
Precoro	97%	92%	98%	97%	100%	100%	97%	94%	100
RocketDocs	85%	73%	84%	N/A	N/A	92%	N/A	87%	56
Average	90%	91%	91%	90%	96%	96%	89%	91%	70

*N/A is displayed when fewer than five responses were received for the question.

**Net Promoter Score ranges from -100 to +100

Feature Comparison for RFP

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

RFP Generation

	Templates	RFX	Versioning	Questions Library
Responsive, formerly RFPIO	82%	86%	79%	88%
Loopio	87%	91%	90%	96%
Qvidian	92%	89%	88%	90%
Avnio Response Cloud	97%	96%	94%	99%
RFP360, a Responsive company	80%	79%	88%	92%
QorusDocs	N/A	N/A	N/A	N/A
Precoro	N/A	N/A	N/A	N/A
RocketDocs	89%	88%	86%	95%
Average	88%	88%	87%	93%

(Feature Comparison for RFP continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for RFP (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

RFP Distribution

	Tracking	Analysis	Selection
Responsive, formerly RFPIO	85%	84%	82%
Loopio			
Qvidian	88%	88%	88%
Avnio Response Cloud	97%	98%	98%
RFP360, a Responsive company	88%	85%	88%
QorusDocs	N/A	N/A	N/A
Precoro	N/A	N/A	N/A
RocketDocs			
Average	89%	89%	89%

(Feature Comparison for RFP continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for RFP (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

Submissions

	Collaboration	Knowledge Base	Review	Reporting
Responsive, formerly RFPIO	90%	90%	91%	85%
Loopio	94%	95%	94%	90%
Qvidian	86%	90%	93%	88%
Avnio Response Cloud	99%	99%	98%	100%
RFP360, a Responsive company	88%	92%	88%	N/A
QorusDocs	N/A	N/A	N/A	N/A
Precoro	N/A	N/A	N/A	N/A
RocketDocs	N/A	94%	89%	N/A
Average	91%	93%	92%	91%

(Feature Comparison for RFP continues on next page)

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Feature Comparison for RFP (continued)

G2 users have evaluated the following products by feature. Feature ratings are representative of reviewers overall satisfaction with each feature and do not necessarily take into account the breadth of individual product features. The results are shown below.

RFP Response

	Project Management	Content Library	Access	Automation	Export	Import
Responsive, formerly RFPIO	88%	89%	90%	80%	85%	80%
Loopio	92%	95%	95%	88%	88%	86%
Qvidian	89%	93%	86%	93%	93%	93%
Avnio Response Cloud	99%	98%	96%	100%	100%	93%
RFP360, a Responsive company	86%	91%	86%	N/A	N/A	N/A
QorusDocs	N/A	93%	N/A	N/A	N/A	N/A
Precoro	N/A	N/A	N/A	N/A	N/A	N/A
RocketDocs	86%	90%	94%	94%	80%	N/A
Average	90%	93%	91%	91%	89%	88%

*N/A is displayed when fewer than five responses were received for the question.

**A blank box indicates that a seller has selected that they do not offer that feature.

Additional Data for RFP

The table below highlights implementation and deployment data as indicated in real user reviews on G2.

Implementation

	Deployment		Implementation Time	Implementation Method				Number of Users Purchased	Contract Term
	Cloud	On-Premises	Avg. Months to Go Live	In-House Team	Seller Services Team	Third-Party Consultant	Don't know	Median Number of Users Bought	Avg. Contract Term (Months)
Responsive, formerly RFPIO	81%	19%	1.4	77%	19%	0%	3%	7	17
Loopio	83%	17%	1.2	71%	18%	0%	11%	7	17
Qvidian	100%	0%	4.6	80%	20%	0%	0%	7	19
Avnio Response Cloud	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
RFP360, a Responsive company	56%	44%	2.5	65%	9%	0%	26%	7	19
QorusDocs	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
Precoro	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A
RocketDocs	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A	N/A

*N/A is displayed when data is not publicly available.

Additional Data for RFP (continued)

The table below highlights the average user adoption of each product as indicated in real user reviews on G2.

User Adoption

	User Adoption
	Average User Adoption
Responsive, formerly RFPIO	60%
Loopio	69%
Qvidian	60%
Avnio Response Cloud	N/A
RFP360, a Responsive company	52%
QorusDocs	N/A
Precoro	N/A
RocketDocs	N/A
Average	60%

*N/A is displayed when data is not publicly available.

Additional Data for RFP (continued)

The table below highlights third-party market presence data used to inform the G2's Market Presence Score that highlights each products impact and influence in the category.

Market Presence

	Seller Name	Year Founded	Employees on LinkedIn (Seller)	LinkedIn Followers	Twitter Followers (Seller)	Glassdoor Rating
Responsive, formerly RFPIO	Responsive	2016	538	45,978	1,859	4.3
Loopio	Loopio Inc.	2014	275	24,519	1,769	4.4
Qvidian	Upland Software	2010	1,032	19,295	923	3.3
Avnio Response Cloud	Loopio Inc.	2014	275	24,519	1,769	4.4
RFP360, a Responsive company	Responsive	2016	538	45,978	1,859	4.3
QorusDocs	QorusDocs	2012	60	5,107	2,813	4.5
Precoro	Precoro	2014	80	3,138	881	5.0
RocketDocs	RocketDocs	1994	22	1,920	48	3.7

*N/A is displayed when data is not publicly available.